Co-operative Development Strategy_4R-NSP Project

Questions and comments? Please contact Qian Wan, Co-op Specialist, CDF Canada
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Resource and Activities	Service Components	Business Sustainability	Co-op Component		Resources and Activities
				Members	
• Assessment on Production Needs • Lead Farmers and Demo Plot • Data collection and Evaluation • Agronomic Training • Equipment and Facilities • Access to Value Chain & Agro Centers • Revolving fund to purchase input	⇒ Stable Access to Climate Resilient Input ⇒ Water & Land Management Techniques ⇒ Technology & Equipment ⇒ Diversified Livelihood with Off-farm Income.	**Production** Quality Scale Guide	Value Chain (Input) Manager and Staff	Governance Value Chain (Input) Board	♦ Bylaws ♦ Co-op record books and filing system ♦ Accounting books ♦ Seal
• Training on using and maintaining the storage and Processing Products • Training on negotiation and bargaining, value chain assessment and market analysis, and market planning • Access (network) to Market information platforms • And buyers and processors, etc.	⇒ Storage, ⇒ Transportation, ⇒ Contracts/Partners, ⇒ Active & Trained Marketing Committee / Managers, ⇒ New Revenue Opportunities	**Marketing** Commission (For Co-op) Sales Income (For Members) Fund	Marketing Manager and Staff	Marketing Committee	♦ Gender-sensitive assessments conducted on the business, strategic and governance capacity of co-operatives ♦ Gender sensitive training program on good governance, management and business practices delivered to co-op leaders and managers
• Training on household financial literacy (e.g. bookkeeping and bank account and loan application) • organizational financial knowledge (bookkeeping, budgeting, cashflow management, loan application etc.) • The partnerships (network) with governments and financial institutions	⇒ Access to Banks and Credit Unions, ⇒ Access to Microfinance, ⇒ Access to Government Support ⇒ retained earnings of co-ops or households, ⇒ improving financial literacy of members and managers.	**Financial Sustainability** Hire Plan, Coordinate and Manage	Finance Manager and Staff	Financial Supervisory Committee	♦ on roles and responsibilities as coop board directors, and on strategic business planning and markets delivered to board directors ♦ on roles and responsibilities as coop members, and on strategic business planning and markets delivered to coop members
• Business training	⇒ Strategic planning ⇒ Business planning and Operation ⇒ Risk and financial Management ⇒ Forecast and Preparation for uncertainty and Judgement ⇒ Investment Decisions	**Full-time Manager** (and Business Planning and Operation)	**Manager and Staff**	**Board** Gender Committee	♦ training delivered to members, board and managers on organizational finance (bookkeeping, budgeting, cashflow management, etc.), and the skills and knowledge about financial supervision delivered to board directors